56. Special Consideration

**Mays Business School**

BS in Agribusiness

Request to discontinue the program in Mays Business School (BS-AGBU-BA)
SPECIAL CONSIDERATION
SPECIAL CONSIDERATION

MAYS BUSINESS SCHOOL
BS IN AGRIBUSINESS
REQUEST TO DISCONTINUE THE PROGRAM IN MAYS BUSINESS SCHOOL (BS-AGBU-BA)
November 19, 2014

MEMORANDUM

TO: University Curriculum Committee

FROM: Dr. Martha Louder, Associate Dean – Mays Business School

SUBJECT: Proposal for Discontinuation of BS-AGBU-BA Degree Program

Mays Business School currently offers a BS in Agribusiness (BS-AGBU-BA) that has been co-managed with the Department of Agricultural Economics. Through a July 30, 2014 Memorandum of Understanding (MOU) entered into by and between the Department of Agricultural Economics in the College of Agriculture and Life Sciences (COALS) at Texas A&M University and Mays Business School, also at Texas A&M University, expectations were outlined regarding the BS degree in Agribusiness (AGBU).

In revising the BS-Agribusiness degree option, we will discontinue the Mays Business School BS-AGBU-BA option, in agreement with AGEC in the COALS, where the BS in Agribusiness will be maintained.

Mays Business School will continue to serve AGBU majors in AGEC as outlined in the attached MOU. An abbreviated summary of the MOU is presented below.

Background

In 1991 a joint degree, the Bachelor of Science in Agribusiness (AGBU) was mutually established by the Department of Agricultural Economics in the College of Agriculture and Life Sciences, and the College of Business Administration (now Mays Business School). The AGBU degree first appeared in Catalog 115 (1992-1993 academic year).

In or around 1997, the business school’s undergraduate program reached an unprecedented enrollment of approximately 6,600 students. Undergraduate degree progress was impaired significantly by lack of seat availability in upper-level courses, especially Common Body of Knowledge (CBK). Dean Benton Cocalougher’s request for funding to support this enlarged enrollment was declined by the University’s central administration. Mays was instructed, instead, to manage its enrollment. From that point on, Mays has used the number of 400 students as the overall enrollment “cap” for the Agribusiness major, a number that has never been reached, but is now being approached.
Proposal

We propose to discontinue the Mays Business School BS in Agribusiness (AGBU). The BS in AGBU will be maintained by the Department of Agricultural Economics (AGEC) in the College of Agriculture and Life Sciences. A teach-out plan for the existing students in AGBU and BUAG (Agribusiness-Lower) in Mays is attached.

Discontinuation of AGBU in Mays has been coordinated between Mays Business School and AGEC in the COALS.

The following attachments provide additional details and supporting documentation for the proposal:

1. Memorandum of Understanding (MOU) Regarding the Joint Agribusiness Degree, showing support from the College of Agriculture and Life Sciences
2. Teach-out Plan
3. Undergraduate Catalog pages with mark-up for text deletion in the 2015 catalog production cycle
Teach-out Plan

AGRIBUSINESS
Mays Business School
Texas A&M University

Adapted from the Southern Association of Colleges and Schools Commission on Colleges Substantive Change for Accredited Institutions of the Commission of Colleges.

1. **Date of program closure.** No new majors will be accepted into the BS in Agribusiness (BS-AGBU-BA) or Agribusiness (Lower) (BUAG) in Mays Business School effective Fall 2015. Advising for current AGBU and BUAG majors in Mays is being conducted by advising personnel in the Department of Agricultural Economics (AGEC) in the College of Agriculture and Life Sciences beginning with the Fall 2014 semester. Based on the classification of students currently enrolled in the program and assuming continued progress to degree we plan to discontinue the BS in AGBU in Mays on September 1, 2016.

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</table>

2. **An explanation of how affected parties (students, faculty, staff) will be informed of the impending closure.** Students currently enrolled in the BS in AGBU in Mays Business School will be informed of the program change by email as soon as the discontinuation is approved, offering to let them remain in Mays and graduate by 20162, or change into the BS in AGBU major in AGEC in the COALS.

Lower-level students currently enrolled in BUAG in Mays will be informed of the program change by email as soon as the discontinuation is approved, inviting them to change their major to BS in Agribusiness (Lower) (AGBL) in AGEC in the COALS by September 1, 2015. BUAG students will be ineligible to enter AGBU in Mays.

Mays Business School will continue to serve AGBU majors in the Department of Agricultural Economics by:

a. Allowing Agribusiness majors access to ACCT 229, ACCT 230, MGMT 211, FINC 341, MGMT 363, MKTG 321, SCMT 303 and SCMT 364.

b. BS in Agribusiness majors will have access to upper-level business courses to meet degree requirements as long as those students meet all course prerequisites. Exceptions include writing designated (W) courses, oral communication (C) business courses, and any course a Mays Business School department restricts to “majors only.” However, BS in Agribusiness students may continue to enroll in FINC 381 (formerly F INC 460) until Fall 2015.
3. An explanation of how students will be helped to complete their programs of study with minimal disruption or additional expense. Given the BS in AGBU in Mays Business School is and has been co-managed with the Department of Agricultural Economics there is no expected disruption for students. Students enrolled in the BS in AGBU in Mays who change into AGBU in AGEC in the COALS, will no longer pay Mays differential tuition.

4. Signed copies of teach-out agreements with other institutions, if any. None.

5. How faculty and staff will be redeployed or helped to find new employment. Not applicable.

6. If closing an institution, arrangement for the storing of student records, disposition of final financial resources and other assets. Not applicable.

7. Please provide the following additional information:
   a. How many students are currently enrolled in the program? 38
   b. Projected graduation date for the last student(s) in the program? 201621
MEMORANDUM
JULY 30, 2014

TO: Dr. Martha Laudder, Professor and Associate Dean, Mays Business School

FROM: Dr. Parr Rosson, Professor and Head, Department of Agricultural Economics

SUBJECT: Memorandum of Understanding (MOU) Regarding the Joint Agribusiness Degree

Enclosed please find the signed original MOU document outlining the expectations between the Department of Agricultural Economics in the College of Agriculture and Life Sciences and Mays Business School regarding the Agribusiness degree. We apologize for the delays incurred from the time of our discussion at Mays until now.

If there is anything further we need to do to help you navigate this agreement through appropriate University channels, culminating in the removal of the BUAG offering from the Apply Texas Dot Org application form and the TAMU catalog, please let us know.

cc: Dr. Kim Dooley, Professor and Associate Dean, College of Agriculture and Life Sciences
Dr. Fred Boadu, Professor and Assistant Department Head for Undergraduate Student Affairs, Department of Agricultural Economics
Mr. Peter Drysdale, Director, CBA Undergraduate Programs, Mays Business School
MEMORANDUM OF UNDERSTANDING

BETWEEN THE

DEPARTMENT OF AGRICULTURAL ECONOMICS

IN THE

COLLEGE OF AGRICULTURE AND LIFE SCIENCES

AND

MAYS BUSINESS SCHOOL

JUNE 2014
A BRIEF HISTORY AS WE KNOW IT:
ESTABLISHMENT AND ENROLLMENT MANAGEMENT
OF THE
BACHELOR OF SCIENCE IN AGRIBUSINESS

In 1991 a joint degree, the Bachelor of Science in Agribusiness (AGBU), was mutually established by the Department of Agricultural Economics in the Department of Agricultural Economics in the College of Agriculture and Life Sciences, and the College of Business Administration (now Mays Business School). The AGBU degree first appeared in Catalog 115 (1992-1993 academic year).

The following understanding guided the establishment of the Agribusiness degree in 1991:

- The College of Business Administration (CLBA) would admit students into BUAG to pursue a BS degree in AGBU in addition to its other degrees (Marketing, Management, Finance, etc.)

- CLBA advisors would advise the BUAG and AGBU majors admitted to the CLBA.

- Students applying to the BS degree in AGBU in the CLBA would meet the same admission standards as students applying to other CLBA degrees.

- The Department of Agricultural Economics (AGEC) would admit students to AGBL to pursue a BS degree in AGBU in addition to the Agricultural Economics degree.

- AGEC advisors would advise the AGBL and AGBU majors admitted to the Department of Agricultural Economics.

- The Department of Agricultural Economics would admit AGBU students based upon a 2.75 cumulative GPR.

- All students pursuing a BS degree in AGBU would have to successfully complete the same “big eight” courses [ACCT 229, ACCT 230, AGEC 221 (now AGEC 217), ECON 202, ECON 203, MATH 141, MATH 142, and MGMT 211] before being allowed to enroll in upper-level business courses [FINC 341, MKTG 321, MGMT 363, and INFO 303 (now SCMT 303)]. In addition, all AGBU majors are required to complete INFO 364 (now SCMT 364).

- AGBU students would have the same access to upper-level business courses offered by the CLBA beyond the basic required courses of FINC 341, MKTG 321, MGMT 363, INFO/SCMT 303, and INFO/SCMT 364.

- The Department of Agricultural Economics agreed to limit enrollment of AGBU majors to a maximum of 400 students.

In or around 1997, the business school’s undergraduate program reached an unprecedented enrollment of approximately 6,600 students. Undergraduate degree progress was impaired significantly by lack of seat availability in upper-level courses, especially the CBK’s. Dean Benton Cocalougher’s request for funding to support this enlarged enrollment was declined by the University’s central administration. Mays was instructed, instead, to manage its enrollment. From that point on, Mays has used the number of 400 students as the overall enrollment “cap” for the Agribusiness major, a number that has never been reached, but is now being approached.

(Page 1 of 1)
JUNE 2014 MEMORANDUM OF UNDERSTANDING
BETWEEN
THE DEPARTMENT OF AGRICULTURAL ECONOMICS
IN THE
COLLEGE OF AGRICULTURE AND LIFE SCIENCES
AND
MAYS BUSINESS SCHOOL
REGARDING THE
BACHELOR OF SCIENCE IN AGribUSINESS DEGREE

This MEMORANDUM OF UNDERSTANDING (MOU) is hereby made and entered into by and between the Department of Agricultural Economics in the College of Agriculture and Life Sciences at Texas A&M University and Mays Business School, also at Texas A&M University, regarding the BS degree in Agribusiness (AGBU). The Department of Agricultural Economics and Mays Business School may modify this MOU by mutual agreement.

A. PURPOSE

The purpose of this MOU is to formalize the expectations between the Department of Agricultural Economics and Mays Business School regarding the BS in Agribusiness degree.

B. ADVISING

1. Advising for current AGBU majors in Mays Business School will be conducted by advising personnel in the Department of Agricultural Economics beginning with the Fall 2014 semester. Current Mays AGBU majors who opt to continue to receive advice from Mays academic advisors will be granted that option during this transition period.

2. Advising personnel in the Department of Agricultural Economics will be given access, and the ability, to make course adjustments for AGBU students “housed” in Mays Business School beginning with the Fall 2014 semester.

C. ENDING ENROLLMENT OF AGBU MAJORS IN MAYS BUSINESS SCHOOL

1. Beginning with the Fall 2015 semester, Mays Business School will no longer admit students to the AGBU degree. Ending AGBU admission to Mays Business School in Fall 2015 will give sufficient time for Texas A&M’s Prospective Student Centers to properly advise prospective students of this change. It will also give the Department of Agricultural Economics time to inform transfer student feeder schools about the change.

2. Mays Business School will continue to serve AGBU majors in the Department of Agricultural Economics by:

   a. Allowing AGBU majors access to ACCT 229, ACCT 230, MGMT 211, FINC 341, MGMT 363, MKTG 321, SCMT 303, and SCMT 364.

   b. AGBU majors will have access to upper-level business courses to meet degree requirements as long as those students meet all course prerequisites. Exceptions include writing designated (“W”) courses, oral communication (“C”) business courses, and any course a Mays department restricts to “majors only.” However, AGBU students may continue to enroll in FINC 381 (formerly FINC 460) until Fall 2015.
D.  AGRIBUSINESS ENROLLMENT MANAGEMENT

The Department of Agricultural Economics agrees to limit overall Agribusiness (AGBL+AGBU) enrollment to no more than 400 students at any time.

Dr. C. Parr Rosson, Jr., Professor and Head, Department of Agricultural Economics

Dr. Kim Dooley, Professor and Associate Dean, College of Agriculture and Life Sciences

Dr. Martha Louder, Professor and Associate Dean, Mays Business School

Mr. Peter Drysdale, Director, Undergraduate Programs, Mays Business School
Change of Curriculum to Another Campus

Texas A&M offers some undergraduate degrees at two branch campuses in addition to the main campus. While enrolled as a student in residence at the Texas A&M location of admission, students may apply for a change of curriculum to another campus for the next future semester. Students must comply with the established change of major procedures and requirements of their desired college and department, and space must be available. Final approval is granted by the academic dean or departmental advisor for that major.

Transfer Course Credit Policies

Transfer credit on coursework received at the time of application to Texas A&M University is determined only when an official transcript from the originating institution is presented as part of the application for admission or readmission process.

The transfer of course credit will be determined by the Office of Admissions on a course-by-course basis. Credit submitted for transfer must be on an official transcript received by the Office of Admissions from the registrar of the institution where the credit was earned. Course content will be determined from the catalog description or the syllabus. The transfer of credit decision will be based on the following criteria. All criteria are to be considered together; for example, criteria 10 may be qualified by criteria 7.

Credit from Institutions Accredited by One of the Regional Accrediting Associations

1. A course that is normally considered as part of a bachelor's degree program (not including the bachelor of technology or similar terminal degree) may be transferred. The following criteria, taken together, are used:
   a. The course is applicable to a bachelor's degree at Texas A&M.
   b. The course is similar to a course or courses offered for degree credit by Texas A&M.
   c. The course content is at or above the level of the beginning course in the subject matter offered by Texas A&M.

2. A course that is intended for use in a vocational, technical or occupational program will normally not transfer. In certain cases, credit for occupational skill courses will be considered. Transfer of this credit requires that the student's Texas A&M major is engineering technology or industrial distribution or that the student's major department and dean approve the course for use in the student's degree program.

3. Credit for support courses such as math, science and English intended specifically for use in an occupational program will not be transferred.

4. Credit for the course must be shown on the official transcript in semester hours or in units that are readily converted to semester hours.

5. A graduate-level course will not be transferred for undergraduate credit unless approved for use in the student's undergraduate degree program by the student's major department and dean. This also applies for a course offered in a professional degree program such as nursing, law or medicine.
Academic Fresh Start Policy

Applicants for admission or readmission to Texas A&M may choose to have academic coursework that was completed at least 10 years prior to their term of application removed from consideration in the admission decision (Texas residents only). All other admission requirements apply. Should a Fresh Start applicant be admitted, he or she will forfeit all credit earned prior to 10 years from the term of admission.

Admitted Fresh Start applicants have “Academic Fresh Start” indicated on their official Texas A&M transcript, are required to satisfy THEA requirements, and will follow the academic requirements of the Undergraduate Catalog of record for the term of admission.

Forfeited coursework cannot be considered as prerequisites, but placement examinations are allowed for courses which were not considered for admission because of the Fresh Start Policy. Once admitted on Academic Fresh Start, the applicant or student cannot subsequently request that the Fresh Start policy restrictions be removed.

If an applicant has used the Academic Fresh Start Policy at a previous school, the Academic Fresh Start will remain in effect at Texas A&M upon transfer.

Entry to a Major – Dwight Look College of Engineering

Freshmen who meet the University and college entrance requirements are admitted into the Dwight Look College of Engineering with a preference to a major field of study and receive a designation of “ENG1”. Students can apply to a major degree granting program after completing at least one semester and after learning about the different engineering disciplines from professional engineers. Before applying for entry to a major, students must complete a minimum of three courses that are applicable to their intended major degree program. The three courses are defined as follows: one engineering course, one math course, and one science course that are in the intended degree plan. The application process is competitive. Students must be accepted in a major by the end of their fourth semester or they will be blocked from further registration in the Dwight Look College of Engineering.

As an aid to making a decision, the freshman courses ENGR 111 and ENGR 112, Foundations of Engineering, introduce students to engineering problems from the various disciplines. In addition, students may attend departmental presentations, career fairs and other activities sponsored by student engineering professional societies. Academic Advisors at New Student Conferences will help students select courses to fit their preferences and abilities.

Transfer students will be admitted directly to a major degree granting program through the admissions process.

Upper-Level Entry into Colleges of Architecture, Business and Veterinary Medicine and Biomedical Sciences—Biomedical Science

College of Architecture

Transfer Students

Transfer students, who meet the University entrance requirements and who desire to enter a major field of study in the College of Architecture, will be admitted based on available space and current College of Architecture entrance criteria. Following admission, all transfer students are placed on a 2.5 GPR probation for a minimum of 12 credit hours to substantiate competency in required lower-level courses. Transfer students will be admitted into the college with a lower-level classification and may apply for upper-level status after at least one semester at Texas A&M University.

Change of Major

Students currently enrolled in another major at Texas A&M University with fewer than 60 hours who desire to change their major field of study into the College of Architecture must fill out a Change of Curriculum application. Deadlines for applications are as follows:

- March 1 for summer admittance (for Construction Science, Environmental Design Architectural Studies, Landscape Architecture, Urban and Regional Planning and Visualization students)
- June 15 for fall admittance (for Construction Science, Environmental Design Architectural Studies, Landscape Architecture, Urban and Regional Planning and Visualization students)
- October 1 for spring admittance (for Construction Science, Landscape Architecture, Urban and Regional Planning and Visualization students)

Students will be notified of action on their applications within 30 days of the deadline date. The college will admit the best-qualified applicants based on the number of spaces available in their program of choice.

Mays Business School

Students who meet the University and college entrance requirements enter Mays Business School in the BBA/BA (lower-level business) classification. Enrollment of Mays Business School students in junior- and senior-level business courses is limited to those who have been admitted to upper level (also referred to as upper division) in one of the eight majors (B.B.A.: accounting, business honors, finance, management, management information systems, marketing, supply chain management) in the college.

Note: The B.A. or Bachelor of Science (B.S.) in agribusiness degree requirements and upper-level entry requirements are different than those for the B.B.A. and are found beginning on page 274.
Mays Business School

Administrative Officers

Dean ......................................................................................... Jerry R. Struwer, B.B.A., M.S., Ph.D.
Executive Associate Dean ...................................................... Bala Sethy, B.S., M.S., Ph.D.
Associate Dean ........................................................................ Martha L. Lowder, B.B.A., M.B.A., Ph.D.
Director of Undergraduate Program ........................................ Peter K. Drysdale, B.B.A., M.S.

General Statement

A goal of Mays Business School is to help develop students to become effective managers, concerned citizens and life-long learners. Through challenging academic and enrichment programs, the business school provides students with numerous opportunities for intellectual, leadership and personal development.

In support of this student development goal, the curriculum in business has a dual emphasis—a broad based education in the foundation disciplines of the liberal arts and the sciences, and a focused development of business knowledge and behavioral skills.

The program of study in business provides students a background in the basic academic areas—mathematics, language, philosophy and culture, life and physical, social and behavioral sciences; and, rhetoric and composition. Students simultaneously pursue introductory coursework in accounting, economics, business information systems and the legal environment of business. This broad educational foundation provides an enriching dimension to the university experience that cannot be attained in a more limited course of study.

Upon successful completion of this broad-based coursework, the student will begin to focus on a major field of study and a full range of business courses. The major field—chosen from the fields of accounting, finance, management, management information systems, marketing, supply chain management and logistics—is designed to prepare students for an entry-level organization position as well as subsequent career development. Each major has a set of required courses, as well as electives, from which students may gain additional depth in the chosen area. Students admitted to Mays Business Honors pursue an interdisciplinary degree in business honors.

This combination of a broad educational foundation and more specialized study produces graduates uniquely qualified to deal with the rapidly changing and diverse global economy.

Requirements for Graduation

Requirements for graduation are listed in the Texas A&M University Student Rules and this catalog.

With the exception of general elective requirements, courses taken to satisfy degree requirements must be taken for letter grades.
In addition, students in Mays Business School must have a GPR of 2.0 in the courses included in the Common Body of Knowledge. Undergraduate business students must take two writing-designated (W) business courses. The requirement may be met by taking two writing (W) business courses or one W business course and one oral communication (C) business course. These W and C courses are major specific and are taken as part of the student’s upper-level coursework. See an academic advisor for additional information.

Transfer of Credits

Acceptance of transfer credit for business courses will generally be limited to those courses taught in the freshman and sophomore years at this institution. Transfer credit is not offered for upper-level business courses.

Credit by Examination

Undergraduate students may receive credit for certain courses required in undergraduate business curricula by successfully completing a departmental examination. Students should contact the Undergraduate Program Office (Room 238, Wehrner Building) for this information. A fee is charged for such an examination.

Students may not receive credit by examination for courses in which they are enrolled, which they have previously failed, or which are prerequisite to courses for which they already have credit.

Bachelor's Degrees and Departments of Instruction

The academic program of Mays Business School is organized in the following majors: Accounting, Business Honors, Finance, Management, Management Information Systems, Marketing and Supply Chain Management. Bachelor of Business Administration degrees are offered in each of these seven majors.

In conjunction with the College of Agriculture and Life Sciences, Mays Business School also offers a Bachelor of Science in Agribusiness. Different requirements exist for the Bachelor of Science in Agribusiness degree than for the Bachelor of Science degree.

A Bachelor of Science in University Studies with concentration in business (USBU) is offered.

Bachelor of Business Administration

The degree of Bachelor of Business Administration is offered in these seven majors: accounting, business honors, finance, management, management information systems, marketing, and supply chain management. Each requires a minimum of 120 semester credit hours of study. The student elects one of these as a “major,” but is also required to study fundamental theory and procedure in each of the basic business functions. In addition, the student takes courses essential to a general liberal education.

The following is a representation of the curriculum requirements by major.

<table>
<thead>
<tr>
<th>Common Body of Knowledge</th>
<th>Accounting</th>
<th>Business Honors</th>
<th>Finance</th>
<th>Management</th>
<th>Management Information Systems</th>
<th>Marketing</th>
<th>Supply Chain Management</th>
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<tbody>
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<td>Courses required in major, not included in core</td>
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<td>Other required courses:</td>
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</table>

* Selected from a list of approved international electives for business students. In the BBA curricula, the 6 hours of approved international electives satisfy the university's International and Cultural Diversity Graduation requirement. Management majors must take MGMT 499, International Management.

** Management majors are advised to take PSY 107, Introduction to Psychology or SOC 105, Introduction to Sociology.

BBA Common Body of Knowledge

<table>
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<th>Required Courses</th>
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<td>ACCT 229 Introductory Accounting</td>
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<td>ECON 202 Principles of Economics—Microeconomics</td>
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<td>ECON 203 Principles of Economics—Macroeconomics</td>
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<td>FINC 341 Business Finance</td>
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<td>MGMT 211 Legal and Social Environment of Business</td>
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</tr>
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<td>MGMT 363 Managing People in Organizations</td>
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<tr>
<td>MGMT 466 Strategic Management</td>
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<td>MGMT 331 Marketing</td>
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<td>SCMT 301 Statistical Methods</td>
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<tr>
<td>SCMT 364 Operations Management</td>
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<td>36</td>
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</tbody>
</table>
Notes for Preceding Curricula in Accounting, Business Honors, Finance, Management, Management Information Systems, Marketing and Supply Chain Management

1. MATH 131, MATH 151, MATH 171 will be accepted in lieu of MATH 142. MATH 152, MATH 166 and MATH 172 will be accepted in lieu of MATH 141.
2. To be selected from any American history course.
3. For these students under ROTC contract, see Requirement 7 of the "Requirements for a Baccalaureate Degree" on page 24 in this catalog.
4. To be selected from COMM 203, COMM 243, or USNI 104.
5. To be chosen from the University Core Curriculum list of life and physical sciences. Information on these requirements also is in the Undergraduate Program Office, Room 238, Wehrer Building.
6. To be selected from the University Core Curriculum list of social and behavioral sciences. Students majoring in management are advised to take PSYC 107 or SORC 205.
7. To be chosen from the University Core Curriculum list of language, philosophy and culture or creative arts, respectively. Information on this requirement also is available in the Undergraduate Program Office, Room 238, Wehrer Building.
8. Elective courses are open to any course offered for University credit, except MGT 399, MGT 499, BUS 391, ISS 391, KIN 198, MGMT 398, MGMT 498, MKGT 497, SCMT 399, SCMT 498. Additional restrictions may apply; see academic advisor for information. May be taken on a satisfactory/unsatisfactory basis.
9. Six hours required. Management majors must take MGMT/IBUS 450 as three of these required credit hours. A complete list of approved courses is available in the Undergraduate Program Office, Room 238, Wehrer Building. In the IVY curriculum, the 6 hours of approved international elective courses must be scheduled within the University International and Cultural Diversity Graduation requirement.

BS—Agribusiness Common Body of Knowledge

Required Courses

<table>
<thead>
<tr>
<th>Course</th>
<th>Credit</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 220 Introductory Accounting</td>
<td>3</td>
</tr>
<tr>
<td>ACCT 230 Introductory Accounting</td>
<td>3</td>
</tr>
<tr>
<td>AGEC 217 Principles of Agricultural Economics</td>
<td>3</td>
</tr>
<tr>
<td>AGEC 40 Agribusiness Strategic Analysis</td>
<td>3</td>
</tr>
<tr>
<td>AGEC 48 Ethics in Agribusiness and Agricultural Economics</td>
<td>1</td>
</tr>
<tr>
<td>ECON 212 Principles of Economics</td>
<td>3</td>
</tr>
<tr>
<td>ECON 233 Principles of Economics</td>
<td>3</td>
</tr>
<tr>
<td>FINS 314 Business Finance</td>
<td>3</td>
</tr>
<tr>
<td>MKTG 213 Legal and Social Environment of Business</td>
<td>3</td>
</tr>
<tr>
<td>MKTG 343 Managing People in Organizations</td>
<td>3</td>
</tr>
<tr>
<td>MKTG 415 Retailing</td>
<td>3</td>
</tr>
<tr>
<td>SCMT 341 Statistical Methods</td>
<td>3</td>
</tr>
<tr>
<td>SCMT 401 Operations Management</td>
<td>3</td>
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</tbody>
</table>

BS—Agribusiness Major Field

Courses

<table>
<thead>
<tr>
<th>Course</th>
<th>Credit</th>
</tr>
</thead>
<tbody>
<tr>
<td>AGEC 166 Introduction to Agricultural Economics</td>
<td>3</td>
</tr>
<tr>
<td>AGEC 317 Economic Analysis for Agribusiness Management</td>
<td>3</td>
</tr>
<tr>
<td>AGEC 418 Agribusiness Management</td>
<td>3</td>
</tr>
<tr>
<td>AGEC 419 Agribusiness and Food Marketing Analysis</td>
<td>3</td>
</tr>
<tr>
<td>AGEC 429 Agricultural Policy</td>
<td>3</td>
</tr>
<tr>
<td>AGEC 433 Macroeconomics of Agriculture or FINS 381 Money and Capital Markets</td>
<td>3</td>
</tr>
<tr>
<td>AGEC 481 Cases in Agribusiness Finance</td>
<td>3</td>
</tr>
<tr>
<td>ECON 322 Applied Microeconomic Theory</td>
<td>3</td>
</tr>
<tr>
<td>ECON 323 Microeconomic Theory</td>
<td>3</td>
</tr>
</tbody>
</table>

Upper-Level Entry into Agribusiness (BS)

The requirements and procedures for consideration for upper-level are as follows:

1. In order to be considered for upper-level and possible admission into the program of study in agribusiness, a student must have:
   a. Satisfactorily completed at least 60 semester credit hours.
   b. Satisfactorily completed all of the following eight courses:
      AGCT 229, AGCT 230
      AGEC 217
      ECON 302, ECON 203
      MKTG 141, MKTG 142
      MGMT 217

2. Students must complete the freshman and sophomore sequence of courses as listed under Curriculum in Agribusiness. Following this sequence will allow the timely application for consideration for upper-level.
3. Admission, if granted, will be effective upon successful completion of the prerequisite courses; however, if all requirements are not met prior to the start of the next semester, admission will be revoked.

1. Transfer Students—Transfer students admitted to Mays Business School are classified as HUG (lower-level Agribusiness) students until they complete all requirements listed previously in item 1.
3. Change of curriculum students: Texas A&M students who change curriculum into Mays Business School from another college or department at the University will be classified as BUAG (lower-level Agribusiness) students until they complete all requirements previously listed in item 1.

Curriculum in Agribusiness (BS)

FRESHMAN YEAR

<table>
<thead>
<tr>
<th>First Semester</th>
<th>(Th-P)</th>
<th>Second Semester</th>
<th>(Th-P)</th>
</tr>
</thead>
<tbody>
<tr>
<td>AGLC 103 Intro to Ag Econ.</td>
<td>3</td>
<td>AGLC 143 Business Math</td>
<td>3</td>
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<tr>
<td>MATH 141 Business Math</td>
<td>3</td>
<td>MATH 142 Business Math</td>
<td>3</td>
</tr>
<tr>
<td>American history</td>
<td>3</td>
<td>Communication electives</td>
<td>3</td>
</tr>
<tr>
<td>Communication electives</td>
<td>3</td>
<td>Language, philosophy and culture electives</td>
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</tr>
<tr>
<td>Life and physical science electives</td>
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<td>18</td>
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</table>

SOPHOMORE YEAR

<table>
<thead>
<tr>
<th>First Semester</th>
<th>(Th-P)</th>
<th>Second Semester</th>
<th>(Th-P)</th>
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</thead>
<tbody>
<tr>
<td>AGLC 229 Intro to Ag Econ.</td>
<td>3</td>
<td>AGLC 230 Intro. Ag Econ.</td>
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<tr>
<td>ECON 202 Principles of Economics</td>
<td>3</td>
<td>ECON 207 Fund of Ag Econ. Analysis</td>
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</tr>
<tr>
<td>MGMT 211 Legal and Social Envry of Business</td>
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<td>ECON 203 Principles of Economics</td>
<td>3</td>
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<tr>
<td>POCS 206 American Natl Govt</td>
<td>3</td>
<td>POCS 207 Stanford Total Living</td>
<td>3</td>
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<tr>
<td>Life and physical science electives</td>
<td>15</td>
<td>Communication electives</td>
<td>15</td>
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<tr>
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JUNIOR YEAR

<table>
<thead>
<tr>
<th>First Semester</th>
<th>(Th-P)</th>
<th>Second Semester</th>
<th>(Th-P)</th>
</tr>
</thead>
<tbody>
<tr>
<td>AGLC 330 Agribusiness Mgmt</td>
<td>3</td>
<td>AGLC 370 Econ. Analytics for Agribus.</td>
<td>3</td>
</tr>
<tr>
<td>FINS 321 Business Finance</td>
<td>3</td>
<td>FINS 329 Agribusiness Policy</td>
<td>3</td>
</tr>
<tr>
<td>MKTG 321 Marketing</td>
<td>3</td>
<td>MKTG 363 Managing People in Agribus.</td>
<td>3</td>
</tr>
<tr>
<td>SMT 305 Statistical Methods</td>
<td>3</td>
<td>SMT 364 Operations Management</td>
<td>3</td>
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<tr>
<td>15</td>
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</table>

SENIOR YEAR

<table>
<thead>
<tr>
<th>First Semester</th>
<th>(Th-P)</th>
<th>Second Semester</th>
<th>(Th-P)</th>
</tr>
</thead>
<tbody>
<tr>
<td>AGLC 411 Cases in Agribusiness Finance</td>
<td>3</td>
<td>AGLC 414 Agribusiness Finance</td>
<td>3</td>
</tr>
<tr>
<td>AGLC 440 Ethics in Agribusiness and Agriculture</td>
<td>3</td>
<td>AGLC 403 Marketing Management of Ag</td>
<td>3</td>
</tr>
<tr>
<td>Direct elective, international</td>
<td>3</td>
<td>FINS 481 Money and Capital Markets</td>
<td>3</td>
</tr>
<tr>
<td>General electives</td>
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<td>General electives</td>
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</tr>
<tr>
<td>15</td>
<td>15</td>
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<td></td>
</tr>
</tbody>
</table>

NOTES: 1. Satisfy the University Core Curriculum social and behavioral science requirement. (See page 27.) 2. To be selected from the University Core Curriculum. (See page 17.) 3. AGLC 103 and/or AMST 110 must be completed in the fall with a grade of C or better. 4. Three hours of technical agriculture electives must be selected from any course offered by the College of Agricultural and Life Sciences. (See page 27.) 5. The core electives must be taken in the second semester. 6. Six hours are required. 7. The University Core Curriculum is a requirement of the Bachelor's degree. 8. The Bachelor's degree requires a minimum of 120 semester hours.
Entrepreneurship Certification. The Certificate in Entrepreneurial Leadership offers Mays students seeking a BBA or BS (agribusiness) degree the opportunity to study entrepreneurship in a focused set of courses. Designed to develop competencies needed to successfully create and manage new ventures or to be a driver of innovation within existing enterprises, emphasis is placed on leadership in three areas: conceiving, exploiting, and managing opportunities.

Graduates of this program are provided with the tools to plan for new business start-ups, become leaders in high growth firms, or to become corporate “intrapreneurs” capable of improving an organization’s ability to innovate. All requirements for the program must be completed prior to graduation. A certificate program notation will be added to the official transcript upon graduation. The current requirements for the program may be found on the Center for New Ventures and Entrepreneurship website at econ.tamu.edu.

Finance Certifications. The Department of Finance offers three certificate programs for MBA business majors. Each program is designed to complement the student’s degree by providing a concentrated course of study and participation in experiential learning opportunities or internships in the selected area. The specific requirements for each certificate program may be found on the Department of Finance website at mays.tamu.edu/fin.

Certificate in Investment Banking
The Investment Banking Program (“iBank”) is a high-impact learning opportunity in financial markets and securities underwriting. The program requires 15 hours of prescribed course work and participation in a variety of experiential learning opportunities, including the Aggies on Wall Street(AOWS) program and extensive interaction with representatives of investment banking institutions and securities firms.

Certificate in Trading, Risk & Investments
The Trading, Risk & Investments Program (TRIP) prepares students in the fields of trading, investments and risk management by combining exceptional class instruction with hands-on internship-based experience. Two paid internships with different board member companies are required. Business students must be U.S. citizens or permanent residents.

Certificate in Commercial Banking
The Commercial Banking Program (CBP) is designed to equip students with the banking and finance skills needed to transition to banking careers and serve the personnel needs of banking organizations in the state of Texas and the United States. The program requires completion of prescribed coursework and a summer internship. Business students must be U.S. citizens or permanent residents.

International Certifications. To meet the challenges of increased business globalization, Mays Business School offers a variety of international certification programs. Each program offers Mays students seeking a BBA (accounting, business honors, finance, management, management information systems, marketing, and supply chain management) or BS (agribusiness) degree the opportunity to study international business and develop understanding of other cultures and language.

Students who pursue any of these certifications must complete all requirements for the specific program prior to graduation. A certificate program notation will be added to the official transcript upon graduation. Interested students are responsible for planning early and should meet with their academic advisor to determine necessary coursework. The specific requirements for each certificate program may be found on the Center for International Business Studies website at mays.tamu.edu/cibs.

Certificate in International Business
Requirements include 18 hours of specific coursework and completion of an approved international experience.

Certificate in European Union Business
Requirements include 21 hours of specific coursework, completion of an approved European Union experience, and demonstration of proficiency in a European Union language (other than English).

Certificate in Latin American Business
Requirements include 21 hours of specific coursework, completion of an approved Latin American experience, and demonstration of proficiency in Spanish or Portuguese.

The College of Agriculture and Life Sciences’ Department of Agricultural Economics (AGEC) offers a Certificate in International Trade and Agriculture (CITA). The program requires 15 hours of coursework. Students must earn a grade of C or better in each course used to fulfill CITA requirements. Specific certificate requirements are available in the AGEC Undergraduate Programs Office, Room 214 Agriculture and Life Sciences.